

RIVERVIEW HEALTH *Hamilton County, IN*

Overview

- \$350M+ revenue county-owned health system serving Hamilton County, Indiana
- Strong community reputation, high-quality care, and growth potential
- Goals of process: preserve county ownership, maintain critical funding streams, access operational and clinical expertise, and align incentives for growth and performance

Juniper's Role

- Served as strategic advisor to Riverview Health and Hamilton County in the transaction process
- Assisted the Board, County, and leadership in evaluating partnership alternatives and understanding management agreements and market dynamics
- Supported structuring and negotiating of a management services agreement with Parkview Health

Outcome

- Executed management services agreement with Parkview Health providing operational and clinical support
- Preserved county ownership and key supplemental reimbursement programs
- Established performance-based incentives tied to operational and clinical results
- Positioned Riverview Health for growth, improved patient care, and operational excellence across Hamilton County

